Installation of Officers & Annual Meeting

Thursday, January 12th
7:30 am
River City Brewing Company
Registration form on page 12
“Value” is defined by Webster’s as “The regard that something is held to deserve; the importance or preciousness of something”. My personal goal in 2012 as President of NUCA of North Florida is to ensure that the Association brings continued and increased value to our members and sponsors.

Over the past 5 years, each and every business has had to analyze and evaluate their processes and procedures to ensure the most efficient means and methods are incorporated into their daily structure to stay competitive and effective in the marketplace. Our Association is no different. We are revisiting everything we do in order to increase our value to you and maintain a productive role for utility and excavation contractors and their vendors. Our contractors and associates are members of the NUCA (nationally), UUCF (state-wide) and NUCA of North Florida. Affiliates maintain membership throughout the state and northeast Florida region. Here are just a few of the things we do to bring value to your business:

- Local general membership meetings with guest speakers keeping our members abreast of political, municipal and legislative issues.
- Educational opportunities to keep our members informed on topics such as employment law, materials testing, construction safety and Health Care Reform.
- Local members who participate on UUCF’s Board of Directors and various committees.
- A local member who has been on the Board of Sunshine State One-Call, protecting the rights of contractors, for several years.
- One of our own North Florida members has served one full year, and is beginning his second year, as NUCA National Chairman, giving us a strong local voice in the national arena.
- NUCA National fought for years and helped champion the repeal of the 3% Withholding Tax for contractors before it took effect.
- UUCF and NUCA National provide members an opportunity to lobby with our state and Federal congressmen, while employing full-time lobbyists to keep utility contractor issues at the forefront of their legislative agenda.

(Message Continued on Page 16)
2011 OFFICIAL SPONSORS

A.J. Johns, Inc.

Beard Equipment Co.

Ellis & Associates, Inc.

Professional Shoring & Supply

Reynolds, Inc.

Standard Precast, Inc.

CALENDAR OF EVENTS

January 10th
Executive Committee Meeting
Regan Zebouni, PA
3:00 pm

January 12th
Installation of Officer &
Annual Meeting
River City Brewing Company
7:30 am

January 30th
UUCF Board of Directors
Tallahassee, FL

January 31st
UUCF Legislative Visits
Tallahassee, FL

February 7th
Executive Committee Meeting
Regan Zebouni, PA
3:00 pm

February 16th
Safety Director’s Forum
A.J. Johns
8:00 am
PROFESSIONAL SHORING & SUPPLY
Your Complete Rental Resource!

- Steel trench shield
- Manhole shield
- Slide rail system
- Stone mizer®
- Xlap™ aluminum shield
- Build-a-box™ modular
- Hydraulic vertical shores
- Porta-tank™

Other Supplies:
- Road Plate
- Barrier Walls
- Pipe Plugs
- Tripod & Winch
- Harnesses
- Electric blower/hose
- Gas blower/hose
- Manhole guard

Efficiency Production, Inc.
America’s Trench Box Builder

Professional Shoring - Jacksonville
2750 Imeson Rd., Jacksonville, FL 32220
Phone: 904-437-9389 • Email: jshiver@professionalshoring.com
MEMBERS IN THE NEWS

MSC Waterworks has announced that Robert Rowley is their new branch manager in their Jacksonville location. We extend our best wishes to Charles Green in his new position in North Carolina. He can be reached in the office at (904) 652-0962 or his cell phone at (904) 625-1535.

Our contact has changed at Professional Shoring & Supply. Mark Zieg is our new contact. You can reach Mark at mzieg@professionalshoring.com, or at the office at (904) 437-9387.

Steve Robbins at Ritchie Bros. Auctioneers has a new address. Please send all mailing to: 1123 Natures Hammock Rd South Fruit Cove Rd South, Jacksonville, FL 32259.

NUCA COMMITTEES NEED YOUR HELP

Have you ever considered getting more involved in your association? There are a number of opportunities for individuals to serve on one or more committees. Current committees include: Education, Membership, Fishing, Golf, Legislative, and Programs. Most committees meet quarterly. Other committees meet only for a few months leading up to an event. For more information or to sign-up, please contact Kathy at 296-1230.

2012 MEMBERSHIP DUES INVOICES

Invoices for 2012 membership dues were mailed out on Thursday, December 1st. Payment is due by January 31st. Please contact Kathy at 296-1230 if you have any questions regarding your invoice.
What has NUCA of North Florida done for you & your company in 2011?

Over 20 years representing the Utility Contracting Industry!

**ADVOCACY**
- Lobbied State Representatives and State Senators in Tallahassee on local governments self-performing work, open competition act, bid preference, numeric nutrient water quality, background screening for non-instructional school district contractors, unemployment compensation, and lobbied against the raiding of the State Transportation Trust Fund (STTF).
- Lobbied Members of House of Representatives and Senate in Washington, D.C. on private activity bonds for water/wastewater infrastructure (Exempt Facility Bonds), multi-year reauthorization of the federal highway and Public transportation program, and full repeal of the government 3% withholding tax.
- Continuous lobbying on our behalf by the Underground Utility Contractors of Florida (UUCF) and the NUCA (national). In one of the biggest legislative victories for NUCA in recent years, NUCA was successful in full repeal of the 3% withholding tax.
- NUCA of North Florida is a member of the Construction Industry Coalition of Jacksonville, an organization that allows members of approximately ten (10) local land-use/construction related organizations to combine efforts to protect the construction industry. Oftentimes, our members are granted access to other organizations' programs/events at a reduced cost.
- Legislative Updates provided by UUCF and NUCA.
- Awarded the Don Davis Excellence in Public Service Award to Rep. Will Weatherford.

**MEMBERSHIP MEETINGS/EVENTS/FUND-RAISING**
- Local general membership meetings with guest speakers keeping our members abreast of political, municipal and legislative issues.
- Represented UCANF at NUCA Expo, NUCA Washington Summit, UUCF Tallahassee trip and UUCF Convention.
- Hosted successful Golf Tournament, Fishing Tournament, and Reload Raffle Fund Raising Events.
- Sponsored social events including Jacksonville Suns Baseball and Family BBQ.

**EDUCATION/SCHOLARSHIPS**
- Educational opportunities to keep our members informed on topics such as employment law, materials testing, construction safety and Health Care Reform. Offered Confined Space, Competent Person and Geotechnical Materials Testing classes to members.
- Awarded $5,000 in college scholarships to sons and daughters of UCANF member firms. NUCA and UUCF scholarships were also available to sons and daughters of UCANF member firms.
- Tool Box Talks provided free by NUCA to contractor and associate member firms.
- NUCA Pipelayer Installation Training Series was produced by the NUCA Foundation at the request of NUCA’s contractor-based Education Committee. This program is configured as an individual, self-paced computer-based training module.
CONVENTION 2012
Brand New NUCA

WHOA NELLY!

When you climb in the saddle in this industry, you’d better be prepared to ride.

So it’s a good thing we’ve got you covered with NUCA’s Annual Convention 2012, Brand New NUCA, in historic Fort Worth, Texas, March 12-16. Convention 2012 is jam-packed with fresh insights, colossal inspiration, huge energy, and prolific peer interactions. There will also be a slew of roundtables, keynotes, break-out sessions, and construction market forums to enhance your knowledge and build your skills. Table-top product and service displays manned by our premier National Partner sponsors are second to none. Prepared to ride?

To top it all off, we’ve provided plenty of free time to meet with business associates and added tons of fun, including a couple of “Bucket List” opportunities you won’t want to miss. You’ll hit nothing but pay dirt around every bend. But don’t just take our word for it. Please take a few minutes to scope out the full program in the next few pages.

Best of all, the whole shootin’ match comes with every registration, and you’ll get a fair shake on that too.

Saddle up and join the posse! You will not regret it.

KARA HABROCK
Convention 2012 Chair and Proud NUCA Member
L. G. Roloff Construction, Inc. Omaha, Nebraska

HELEN PRINCE
Convention Vice Chair and Proud NUCA Member
CNA Insurance, Dallas, Texas

Fort Worth: The City of Cowboys and Culture
Fort Worth is one of the most accessible destinations from anywhere in the country, and the city offers an enormous range of experiences. The world famous Fort Worth Cultural District includes five spectacular museums — everything from priceless masterpieces at the Kimball Art Museum to the National Cowgirl Museum and Hall of Fame, which features heartbreak, pistols, and gold and pink riding boots! Heck, you can even check out the Menning Meteorite Gallery at TCU. The real West begins just a few miles away in the Stockyards National Historic District — 15 blocks of history and tradition featuring authentic saloons, country stars and a twice-daily cattle drive down the street. Convention 2012 includes dazzling social events in both districts, and plenty of free time to be amazed on your own.

TAKE THE BULL BY THE HORN'S AND REGISTER TODAY!
CONVENTION SPEAKERS

Laura Bush
Former First Lady of the United States Laura W. Bush will join us for a VIP Breakfast. Following her remarks, she will take questions from the audience. Mrs. Bush is actively involved in issues of national and global concern, with a particular emphasis on education, health care and human rights.

Richard Picciotto
Richard Picciotto was an FDNY Battalion Commander in Manhattan on Sept. 11, 2001. Following the terrorist attack, he rushed inside the World Trade Center to rescue people but was trapped himself in the North Tower after its collapse. Buried for more than four hours, he went on to play a vital role in that massive operation. He testified in front of the 9/11 Commission and has appeared on major networks. His book, Last Man Down, has become a New York Times best-seller. Chief Picciotto's talk will speak to a renewed sense of personal values and what's important; how hope and positivity can emerge from tragedy; how to lead effectively and achieve optimal teamwork; the training, preparedness, risk management, and decision-making know-how to tackle any problem, and leadership the FDNY way.

Brian A. Moore
Achieving High Performance by Expanding Human Energy
In today’s 24/7 connected world, we face a human energy crisis. It crops up as persistent fatigue, disengagement, suboptimal performance, leadership failure, and poor work-life balance. When demand persistently exceeds capacity, something has to give. But by training to manage energy and build capacity, you can meet the ever-increasing demands without sacrificing your health and happiness. Corporate Trainer and Performance Coach Jill Sharp of the Human Performance Institute will show you how a multi-disciplinary approach, built on the science of performance psychology, exercise physiology and nutrition, can create lifelong behavior change and help you reach your highest potential in work and life. By expanding energy levels, you become more engaged and resilient both personally and professionally, which propels higher performance, better teamwork, improved work-life balance and stronger leadership—all of which can also be a distinct competitive advantage for your company. This session will help inspire you to begin the journey towards making sustainable life changes.

Jill Sharp, CPT

NUCA BUSINESS EVENTS

Open Committee Meetings
All NUCA members and Convention 2012 attendees are welcome and encouraged to attend our policy committee meetings listed below. These committees will meet on Tuesday afternoon, March 13, 2012. Agendas and the previous meetings’ minutes for each committee will be posted on the NUCA website by December 31, 2011. Serving on a committee can be a tremendously rewarding experience. It’s a great way to: 1) gain expertise on the issues; 2) build relationships with peers; 3) grow as a leader and a team member through experience; and 4) help advance NUCA and the industry. If you would like information about serving on a committee or a committee’s mission, please contact the NUCA office at (703) 358-9300.

- Government Relations and Political Action Committees: 3:45PM to 5:00PM
- Education Committee: 3:45PM to 5:00PM
- Safety and Damage Prevention Committee: 5:15PM to 6:30PM
- Contract Documents and Specifications Committee: 5:15PM to 6:30PM
# BRAND NEW NUCA CONVENTION 2012 SCHEDULE OF EVENTS

**Monday, March 12, 2012**

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
</tr>
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<tbody>
<tr>
<td>7:00AM to 2:00PM</td>
<td>STRAF Benefit Golf Tournament at the Club at Fossil Creek (Separate registration required)</td>
</tr>
<tr>
<td>4:30PM to 5:30PM</td>
<td>New Member and Convention First-Timer Reception</td>
</tr>
<tr>
<td>5:30PM to 8:00PM</td>
<td>Welcome Reception at the Modern Art Museum of Fort Worth — Sponsored by Caterpillar.</td>
</tr>
<tr>
<td>10:00PM</td>
<td>Team NUCA Reception and NUCA Pride Reception (for Top Recruiters)</td>
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**Tuesday, March 13, 2012**

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
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<tbody>
<tr>
<td>7:00AM to 8:00AM</td>
<td>Coffee with National Partners</td>
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<tr>
<td>8:00AM to 10:00AM</td>
<td>Breakfast with FDNY Chief Richard “Pitch” Picciotto</td>
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<tr>
<td>10:00AM to 10:30AM</td>
<td>Break with National Partners</td>
</tr>
<tr>
<td>10:30AM to 12:00PM</td>
<td>Plenary Session: Achieving High Performance by Expanding Human Energy, HPI, Inc. — Jill Sharp</td>
</tr>
<tr>
<td>2:00PM to 3:30PM</td>
<td>Contractors’ Profit Pipeline Roundtables, Session 1 — Associate Members’ Council Workshop on Grassroots Lobbying</td>
</tr>
<tr>
<td>3:45PM to 5:00PM</td>
<td>Committee Meetings (open to all): Government Relations/Political Action Committee &amp; Education Committee</td>
</tr>
<tr>
<td>5:15PM to 6:30PM</td>
<td>Committee Meetings (open to all): Safety Committee &amp; Contract Documents</td>
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**Wednesday, March 14, 2012**

<table>
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<tr>
<th>Time</th>
<th>Event</th>
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<tbody>
<tr>
<td>7:00AM to 8:00AM</td>
<td>Coffee with National Partners</td>
</tr>
<tr>
<td>8:00AM to 10:00AM</td>
<td>NUCA’s Pancake Breakfast and Annual Meeting</td>
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<tr>
<td>10:00AM to 10:30AM</td>
<td>Break with National Partners</td>
</tr>
<tr>
<td>10:30AM to 12:00PM</td>
<td>Plenary Session: New Day, New Strategy: Repositioning After the Great Recession — Brian A. Moore</td>
</tr>
<tr>
<td>1:00PM to 2:00PM</td>
<td>Breakout Educational Sessions (4)</td>
</tr>
<tr>
<td>2:15PM to 3:15PM</td>
<td>Breakout Educational Sessions (4)</td>
</tr>
<tr>
<td>3:30PM to 4:30PM</td>
<td>Breakout Educational Sessions (4)</td>
</tr>
<tr>
<td>5:00PM to 8:00PM</td>
<td>Raw Hide Western-theme Party and Texas Hold’em Lessons and Tournament</td>
</tr>
<tr>
<td>9:30PM to MIDNIGHT</td>
<td>Concert by Josh Kelley (Must be purchased separately) to benefit the NUCA Scholarship Fund and Comfort for America’s Uniformed Services (CAUSE) Sponsored by Volvo.</td>
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**Thursday, March 15, 2012**

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<tr>
<th>Time</th>
<th>Event</th>
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<tbody>
<tr>
<td>7:00AM to 8:00AM</td>
<td>Breakfast with National Partners</td>
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<tr>
<td>8:00AM to 10:00AM</td>
<td>Breakfast with Former First Lady Laura Bush. Sponsored by HD Supply Waterworks.</td>
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<tr>
<td>10:00AM to 10:30AM</td>
<td>Break with National Partners</td>
</tr>
<tr>
<td>10:30AM to 12:00PM</td>
<td>Contractors’ Profit Pipeline Roundtables, Session 2 — Associate Members’ Council Meeting</td>
</tr>
<tr>
<td>1:00PM to 5:00PM</td>
<td>Optional Activities (Must be purchased separately) — Texas Motor Speedway Racing JFK History: A visit to the Sixth Floor Dealey Museum in Dallas</td>
</tr>
<tr>
<td>5:00PM to 10:00PM</td>
<td>Final Banquet at Billy Bob’s Texas Honky Tonk in Stockyards District, Sponsored by John Deere Games &amp; Swearing in of new Board Chairmen’s Speeches</td>
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**Friday, March 16, 2012**

<table>
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<tr>
<th>Time</th>
<th>Event</th>
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<tbody>
<tr>
<td>7:00AM to 8:30AM</td>
<td>Breakfast with National Partners</td>
</tr>
<tr>
<td>8:30AM to 5:00PM</td>
<td>NUCA Forums (3) — Treatment Plant, Tunneling and Site Work. (Separate registration required)</td>
</tr>
</tbody>
</table>
ENHANCED VERSION OF THE CONSTRUCTION POLICY TRACKING

The Division of Workers' Compensation is pleased to announce an enhanced version of the Construction Policy Tracking Database. The Database now allows contractors and other interested parties to track Certificates of Election to be Exempt as well as workers' compensation policies.

The Construction Policy Tracking Database is a tool used to track the workers' compensation coverage and exemption status of contractors. The system sends registered parties an automatic email notification of any changes to the coverage or exemption status.

If you have questions, please contact the Division of Workers' Compensation Compliance Customer Service Unit at 850-413-1609, option #2. To learn more about these issues and other Workers' Compensation information click here: http://www.myfloridacfo.com/wc/. If you have any questions direct them to Derrick Richardson at: Derrick.Richardson@myfloridacfo.com.

TALLAHASSEE LEGISLATIVE TRIP

Are you interested in joining us for our legislative office visits in Tallahassee? UUCF will be holding their Board of Directors meeting and legislative briefing on Monday, January 30th. On Tuesday, January 31st, we will visit the offices of our local Duval delegation and meet with the Senators and representatives and their staffs to discuss current issues concerning our industry. To make a reservation or for additional information, please contact Julie at (407) 830-1880.

COMPETITIVE BID BILL FILED

Local governments' self-performing public works projects have been an ongoing concern of the Underground Utility Contractors of Florida (UUCF) for many years. Representative Charles McBurney (R-Jacksonville) is very interested in this legislation and has filed a bill that would address one exception that is frequently abused by local governments. HB 825 that strikes the exception from the competitive bid statute (255.20 F.S.) which allows a local government to claim they can do the work cheaper. George Spofford, UUCF General Counsel, is very familiar with this statute and believes striking this section is the best approach in closing this loop-hole in the law. Striking this exception also addresses the local government using the “public best interest” as an argument for self-performing the work. UUCF applauds Representative McBurney for his insight in to this issue and for filing this legislative proposal on behalf of UUCF. We are currently working to secure a Senate sponsor and will keep you updated.

2012 CONVENTION

Mark your calendar and plan to join us for UUCF’s Annual Convention to be held at The Ritz-Carlton Grande Lakes, Orlando, FL on July 19 to July 21st. The theme for this year’s convention is Grand Slam at the Ritz, UUCF in a League of its Own. Look for more details in upcoming editions of The Ditchmen and The Flow Newsletters. A number of sponsorship opportunities are available.
THIS IS THE BIG ONE

There’s nothing like our February auctions in Orlando.
In 2011:
- $172,000,000 of equipment
- 7,739 bidders
- from 77 countries

Be part of the big one in 2012.
Orlando Feb 14–18
rbauction.com | 863.420.9919

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CALL TOLL FREE: 1-866-358-3834
Serving the entire state of Florida
Guaranteed – Faster and at Better Prices!
2012 Officer Installation & Annual Meeting

Thursday, January 12, 2012
7:30 am - 9:00 am
River City Brewing Company
$23.00 per person

Company Name: ________________________________
Contact Name: __________________ Phone____________

Attendees:
__________________________________________
__________________________________________

Payment: _____ Check (make payable to NUCANF) _____ Bill my account

Deadline to register is Friday, January 6th.

Please fax to (904) 296-1231 or email to nucanf@gmail.com
Rob Pinkston grew up in Owensboro, KY where, in 1996, he started a directional drilling company. In 2000 he merged his company with Peters Contracting, Inc. and became the Vice President of the utilities division. In 2002, the company opened an office in Jacksonville. After four years as a contractor in Florida, Rob had the opportunity to switch to the distribution side of the utility construction business by managing the Ferguson Waterworks branch in Loxley, Alabama. During his time in Alabama Rob served on the board of the Alabama Utility Contractors Association from 2010 to 2011. In the summer of 2011 Rob was asked to return to Florida to manage the Ferguson Waterworks branch in Jacksonville.

Rob and his wife live in the Fleming Island area of Clay County and have three children: Chantz (15), Zack (11) and Nathan (8). As a new member of NUCA of North Florida and the Board of Directors, Rob looks forward to learning and growing from the knowledge of the current members.

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**Free Worker’s Compensation Classes**

The Florida Department of Financial Services, Division of Workers’ Compensation is offering free classes regarding Florida’s workers’ compensation laws and workplace safety to business owners, licensed contractors and employees.

Worker’s compensation topics covered include:

- Review of Key Statutory Definitions
- Contractor Responsibilities
- Exemptions
- Insurance Coverage Requirements
- Enforcement Provisions

Workplace safety topics presented by OSHA:

- Direct and indirect costs
- Inspections
- Florida Fatalities

**January 19, 2012**

9:00 a.m. to 12:00 noon
Florida Dept. of Law Enforcement
921 North Davis Street, Building E, Room A
Membership Contest
Nov 15th to Feb 29th

Bring in a New Member, sponsor or golfer and you could win a prize. See points and prizes below. In addition, anyone with 125 points or more will be entered into a drawing for a $50 gift card. A weekly leader board will be emailed to the association listing the top point earners. Have questions, call Kathy at 296-1230!

Points:
- Recruit a Contractor member * 1100-2500
- Recruit an Associate member* 900-1350
- Recruit an Affiliate member* 500
- Recruit a viable past member* 500 to 1000
- Recruit a Gold Vendor Showcase 600
- Recruit a Silver Vendor Showcase 400
- Recruit a Golf Event Sponsor 400
- Recruit a Golfer 125
- Bring a potential member to a meeting 50
- Attend a NUCANF meeting 100
- Request a membership packet be sent 100
- Recruit a monthly sponsor (pro-rated if bi-annual, monthly) 1000-7500
- Assist in anything that brings other revenue to the Association 1 pt per $

*Membership paid in full during Membership Drive

Prizes:
- Grand Prize 10 New Members, any level Free registration to NUCA Convention, Fort Worth, TX March 2012
- 1st Prize*, 3500 points Free one-night hotel stay at NUCA Convention or $100 Visa Gift Card
- 2nd Prize*, 2500 points $150 Room Credit for NUCA Convention or $100 Visa Gift Card
- 3rd Prize*, 1500 points $100 Visa Gift Card
- Most "Touches" made Off free attendance at a NUCA general membership meeting
- Most Monthly Sponsors $100 Visa Gift Card

Every participant who earns at least 125 points will be included in a raffle for a $50 gift card
**Only one prize awarded per participant calculated at the highest level available per point total**
In the event of a tie, the participant to reach the prize level FIRST by contacting Kathy, shall achieve the prize.

NUCA OF NORTH FLORIDA, INC.
P.O. Box 16810
Jacksonville, FL 32245
Phone: 904-296-1230
Fax 904-296-1231
E-mail: nucanf@gmail.com
Website: www.nucanf.com
Engineered Lining Systems (ELS) is a leading provider of in situ pipe and structure rehabilitation solutions. Our cutting-edge trenchless technologies allow us to refurbish pipes and related structural elements to better-than-new quality. Moreover, because we restore the original elements to new condition in place, we offer the fastest, most cost-effective solution to any piping problem.

ELS is a nationally recognized company, respected and known for our expertise. We rehabilitate piping systems ranging in size from ½ inch to 92 inches utilizing one of our progressive techniques. We also renovate related structural elements such as manholes and catch basins, giving customers complete solutions.

We provide our clients with the best value by delivering quality work on time and within budget. We strive to keep the lines of communication open with our clients, to be responsive to their needs and provide the safest, most efficient and economical pipe rehabilitation solutions.

ELS employs the latest field-proven, technologically innovative methods for our green rehabilitation projects. These trenchless technologies includes UV-Cured, Glass Reinforced Pipe Liners, Cured-In-Place Pipe, Epoxy Coatings, PVC Thermoformed Alloys and Structure Restoration. Our systems repair and add new life to potable and industrial water systems, sewer and storm water systems, industrial piping, and structures such as catch basins, manholes, lift stations, containment areas, and more.

We work with clients nationally and internationally successfully rehabilitating and restoring piping and structures for commercial, governmental, industrial, educational and military facilities along with airports, factories, hospitals, single- and multi-family housing, resorts and other buildings. Clients choose ELS because we provide the results they are looking for on every project.

Engineered Lining Systems
The Systems are The Solution
1234 Orton St., Jacksonville, FL 32205
(904) 378-0900 · 888-384-9549
info@EngineeredLining.com · www.EngineeredLining.com
State and National Conventions allow our local members to meet other contractors, providing forums for management enhancement roundtable discussions and overall idea exchanges.

NUCA of North Florida is a member of the Construction Industry Coalition of Jacksonville, an organization that allows members of approximately ten (10) local land-use/construction related organizations to combine efforts to protect the construction industry. Oftentimes, our members are granted access to other organizations’ programs/events at a reduced cost.

NUCA National continually fights for regulatory reform, reasonable EPA standards and protection of our GPS system.

Locally we are closely monitoring the current Jacksonville Disparity Study, the results of which will likely impact contractors who perform work with the Duval County School Board, JEA, City of Jacksonville, Jaxport and JTA.

We provide opportunities for networking and creating new business relationships with a variety of social events including golfing and fishing tournaments. New in 2012 is a Clay Shoot!

Our members receive our local newsletter, The Flow, UUCF’s magazine, The Ditchmen, and the NUCA National monthly magazine, Utility Contractor, keeping them updated and aware of legislative issues and pending regulations; new equipment and methods of construction; leaders and innovators in the industry; management and safety education, and much more.

NUCA National provides safety classes, materials and forums so even the smallest firm can have the safest workplace.

We help connect vendors with their primary target audience through sponsorship, networking and newsletter advertising opportunities.

Many of our contractor members prefer working with vendors who are also members, choosing to support those that support the industry.

NUCA National maintains a strong opposition to the pending Healthcare Reform Act and works diligently with other large organizations to strengthen the opposition and voice our position.

Our local Legislative Committee maintains direct relationships with the Duval Delegation to keep local issues at the forefront in Tallahassee.

Members are listed in the state and national directories with timely paid membership.

I firmly believe in the value of our Association and am committed to increasing that value in 2012. **There really is no bigger return on investment than protection and promotion of the industry that employs us.** We all play a crucial role in the promotion of our industry by contributing on a variety of levels.

I personally invite you to join a committee, become a monthly sponsor and participate in the golf/fishing tournaments or the clay shoot. I also encourage you to contact any Board member if you have a need or a concern, or just an idea of how the Association can bring value to your business. We are here to serve.

As a long-time active participant in NUCA of North Florida, I cannot begin to tell you of the return I have received on the investment of my time and energy. If you are looking for a way to renew your enthusiasm in your career, I encourage you to get active and enjoy the benefits we provide.

I look forward to my year as President and working with our new Board and Committee Chairs.

**Kim Bryan**
Reynolds, Inc. is a nationally recognized water resource contractor and offers innovative project delivery and construction. Primary areas of interest include water supply and transmission, water and wastewater treatment plant construction, and cured-in-place-pipe trenchless rehabilitation.

Founded nearly 80 years ago by John L. Reynolds, the company has now grown to include offices in Indiana, Georgia, Tennessee, Florida, Texas, New Mexico, and Colorado. Recent annual revenues have exceeded $400M and the company now employees over 1,000 people all dedicated to delivering the best possible project to our owners and other business partners.

Reynolds presence in the National marketplace was enhanced in September 2005 when it was acquired by the Layne Christensen Company, a publicly traded firm also involved in water supply and treatment, with headquarters in Mission Woods, Kansas.

In Florida you will find Reynolds very active in the pursuit and construction of projects such as water/wastewater treatment plants, large diameter pipeline installations, Ranney radial collector wells, and Inliner CIPP.

Please feel free to contact our Jacksonville office for more information by calling 904.695.9290 or visit our website at www.reynoldsinc.com. We are a proud sponsor of the NUCA of North Florida and very active participants within the national NUCA organization.