

THE FLOW

Upcoming Events

Oct. 1st to 31st
Chapter Membership Drive
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October 21st
General Membership Meeting
Maggiano's

Nov. 2nd
10th Annual Sporting Clay
Challenge
Registration & Sponsorship
Forms on Pages
12-14



OCTOBER 2021

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2021 OFFICERS & BOARD OF DIRECTORS

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PRESIDENT'S MESSAGE

Hello Members,

It's my favorite time of the year. College football is back, and the weather is just a bit cooler. The perfect time to live in Florida.

We are actively looking for Board of Directors nominations. The deadline for submitting your application is October 15th. If you are interested in getting involved reach out to Kathy or myself. A commitment to this position is not something that takes up all your free time.

In October we are having a membership drive. Our goal is 20 new members, and it is going to take all of us to make this happen. We have a membership drive package that will have a valued return of over 5 times the membership dues for all new members that sign up in October. If you are interested in getting involved or have a potential new member, please reach out to Kathy or myself. As always, there is strength in numbers!

Our Sporting Clay Challenge is Tuesday November 2nd at Jacksonville Clay Target Sports (Jacksonville Gun Club off New Berlin Road). This is loads of fun. Don't worry about a shell shortage, we have included them in your team fee this year. Sign your team up before October 15th and get the discounted rate. There will be a morning shoot and an afternoon shoot, so there is time for everyone to get in on this fun event. Sponsorships are also available.

We will be having our general meeting on October 21 at Maggiano's at the Town Center.

Also, I would like to personally congratulate Mike Kivlin, JWI, for receiving the NUCA of Florida Contractor of the Year award. Very well-deserved!

Stay Safe and God Bless,

Marty Adams

madams@tblandmark.com

Learn from yesterday, live for today, hope for tomorrow.

Albert Einstein

2021 NUCA of North Florida

Monthly Sponsors

Diamond Sponsor

United Rentals
Trench Safety

Fortiline Waterworks

Platinum Sponsors

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Lippes & Bryan
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Contractors
Ring Power Corporation

CALENDAR OF EVENTS

October 12th

Executive Committee Meeting

October 21st

Board of Directors & General
Membership Meeting
Maggiano's

November 2nd

Clay Shoot
Jacksonville Clay Target Sports

November 17th

Top Golf Benefit
For Seamark Ranch

January 20th

Annual Meeting &
Officer Installation

Feb. 7th & 8th

NUCA of Florida
2022 Legislative Days

Feb. 25th

Jacksonville Icemen

The Law and Your Business

The Law and Your Business – Who Breached First? Christian Lake, Esq., Lindell Farson & Zebouni

When the relationship between the parties to a construction contract begins to sour, each side will often rush to find something wrong with the other's performance and use that as a means to terminate the contract. Ultimately, the question of which party breached the contract first is incredibly important and has implications on both rights to payment and lien rights.

Recently, a Florida court ruled on a case named *Cano, Inc. v. Judet*. In that case, Cano contracted with Judet to restore Judet's home after it was struck by lightning. The contract price was \$300,000 and Cano was to be paid in \$30,000 increments. After having paid Cano \$90,000 through three draws, Judet realized that Cano had not pulled permits for all of its work and promptly terminated Cano.

Upon being terminated, Cano recorded a claim of lien against Judet's property alleging Cano was owed an additional \$40,000. At trial, Judet's expert, who also completed the restoration work after Cano's termination, testified that the market value of Cano's work was actually only \$49,150 and not \$130,000 as Cano asserted. Judet's expert further testified that it cost Judet an additional \$160,000 to finish the restoration work, which brought the total amount paid by Judet for the restoration work to \$250,000, rather than the initial \$300,000 contract price. The trial court ruled that Cano breached the contract first by failing to obtain the proper permits for its work and awarded Judet \$40,850. This amount represented the \$90,000 that had been paid to Cano less the actual market value of Cano's services.

On appeal, the Fourth District agreed with the trial court's judgment because Cano breached the contract first by failing to obtain the necessary permits for the construction work. Since Cano's failure to obtain the necessary permits prevented it from legally completing the work, and was thus a total breach, Judet was permitted to either seek damages necessary to place Judet back where he was before signing the contract with Cano, or to seek damages necessary to complete the work above the initial contract price. Since Judet actually saved money on the completion of the work, it made sense for him to elect to pursue damages in the amount he ultimately overpaid Cano for its services prior to termination.

Making matters worse for Cano, it lost at trial and on appeal on its claim of lien since the court did not find that Cano's work merited any additional monies beyond what it had been paid. The Court did not concern itself with whether additional work had been done by Cano behind the scenes or administratively. It only looked to the value of the services to the Judet property and found that those services carried a value far below the amount Cano had already been paid and the lien was terminated as a result.

If you have questions regarding obligations under a construction contract or the options available when either your or another party breach that contract, please contact the law offices of Lindell Farson & Zebouni, P.A.

NUCA of FLORIDA CORNHOLE & GOLF HIGHLIGHTS

A good time was had by all who recently attended the NUCA of Florida events at the PGA National in Palm Beach Gardens. The day started out with committee meetings and the NUCA of Florida Board of Directors Meeting. After the meetings, there was a reception which included the 2021 Performance Award winners. Congratulations to all the winners!

Thursday evening was the cornhole tournament which consists of several rounds until we were down to two teams. Thank you to Rick Parker for providing the sound equipment and music for the event.

Friday morning started bright and early with a cigar bar as well as a Bloody Mary Bar. Breakfast was served on the outdoor patio with golf started at 8:30 am.

Thank you to all the companies that sponsored and for those who participated. If you weren't able to make it this year, maybe you can attend next year!



KIVLIN RECEIVES MITCH ELLINGTON AWARD

Mike Kivlin received the 2021 Mitch Ellington Award at the recent NUCA of Florida meeting at the PGA National in Palm Beach Gardens. This award is presented annually to a contractor member or a employee of a contractor member who has made a significant contribution on the local and/or state level, to the industry and/or association.

Mike has moved thru the ranks of the association serving on various committees, the Board of Directors and Executive Committee. Mike was elected President of NUCA of North Florida and began serving his 1 year term in January 2018. After our 2019 Slate of Officers was presented, we learned that our President-Elect was not going to be able to serve for 2019. Mike stepped up and offered to serve another 6 months even though he was going to be the NUCA of Florida President beginning in July of this year. Mike was scheduled to go off the Executive Committee at the end of December of last year. Our incoming President was unable to serve as he switched companies and was no longer a member of our association. Marty Adams agreed to serve as President this year and Mike stepped up to serve as our chapter President again in 2022. In addition, Mike served as NUCA of Florida President for the past two years. While Mike has served as local President, he has attended almost every meeting of every committee as well as attending all events and training sessions. He is just as committed to NUCA of Florida. Mike is highly intelligent and a motivated person with exceptional people skills. He is very dedicated to our local chapter as well as NUCA of Florida and our industry.

Congratulations Mike and thank you for all your hard work on behalf of our association!





House Agrees To Vote On Core Infrastructure Bill By Sept. 27

On Aug. 24, the House passed an agreement to hold a vote on its bipartisan \$1.2 trillion core infrastructure bill (Infrastructure Investment & Jobs Act, or IJA) no later than Sept. 27, days before the surface transportation bill is set to expire on Sept. 30. This bill contains \$55 billion for water infrastructure and lead pipe replacement, plus another \$65 billion to install modern broadband infrastructure. It also contains \$300 billion for highway projects over the next five years. However, this bill still faces an uncertain fate, as this agreement is non-binding and may face difficulties as progressive House Democrats also demand a vote on the much more contentious \$3.5 trillion "social infrastructure" bill that has no GOP support. The American Association of State Highway and Transportation Officials (AASHTO) identified for Congress a wealth of tangible, state-specific benefits of the IJA that range from job creation to improved safety and mobility for decades to come. [Read more here](#) about your state's benefits.

\$3.5 Trillion "Social Infrastructure" Bill Advances

On Aug. 24, the House passed the Senate's massive \$3.5 trillion budget resolution in a 220-212 party line vote, sending it to both chamber's committees to begin building out the details of the legislation. The actual details of the legislation are being negotiated by House and Senate Democrats this week and next, but reportedly will include part of the NUCA-opposed PRO Act, as well as new federal paid leave mandates for businesses, and increased capital gains, individual, and corporate tax rates. This bill is running into Senate opposition, particularly from Sen. Joe Manchin (D-WV) who is worried that such a massive increase in federal spending will negatively affect inflation and the national debt. Sen. Krysten Sinema (D-AZ) also said she would not support a \$3.5 trillion bill, causing the passage of this bill to be in doubt with the two Democratic defections. NUCA has not yet taken a stance on the as-of-yet-unwritten \$3.5 trillion package, but of the details that are currently known NUCA has major concerns over some of the more overzealous climate provisions, labor policies, and proposed tax increases.

Make Plans To Attend NUCA's Fall Washington Summit, Nov. 2-3

Capitol Hill will be back in-person this fall and infrastructure will remain on top of Congress's to-do list! Join us in Washington D.C. Nov. 2-3 for NUCA's Fall Washington Summit and meet your lawmakers in person. Let them know that infrastructure and workforce development is a top priority for you and their constituents. NUCA secured the Washington Marriott at Metro Center (775 12th St. NW, Washington, DC) to serve as our Summit headquarters. Register for the Summit and hotel rooms at nuca.com/summit.

Sign Up For NUCA's Muster Advocacy Program

With infrastructure the hot topic in Congress this fall, make sure you sign up to NUCA's Muster legislative action alert service. It's easy to do, and we'll then alert you by email to upcoming infrastructure legislation that you can help promote and support. We've even completed a pre-written letter that you can send to your federal lawmakers with a click of your mouse. Sign up today to make your company part of getting America back to work! Sign up [here](#).

NUCA WINS 2.1: Now More Incident Reporting Capability

NUCA WINS 2.1 builds upon the innovation and success of the original smartphone app, adding to its existing injury, safety and utility strike capabilities, the ability to record vehicular, third-party liability, property damage, and environmental incidents. With the version 2.1 release, NUCA WINS now has the ability to link, document and track multiple incidents under the umbrella of a single episode. The app records all incident information, including pictures, witness statements, sketches, audio recordings and responses. Once you use NUCA WINS, you'll wonder how you managed your jobsites without it. For more information, please call NUCA at 703-358-9300 or go online to NUCAWins.com.

SAFETY NEWS

By Jeff Blomgren

Safety Director at Petticoat-Schmitt Civil Contractors

Is Rework Just the Cost of Doing Business?

Ask any owner or COO or CFO of any utility construction company what the biggest impediment to profit is, and 9 times out of ten, they will tell you it's rework. Some studies have shown rework can be as much as 8 times the cost of the initial installation. That doesn't take into consideration the exposure to employees to additional hazards and risk and the impact to contractual obligations. There are some instances where rework can't be avoided. Design problems and plans that have to be adjusted or projects that are so huge that the scale exceeds the ability to effectively control everything can make some rework inevitable.

Rework can be controlled. Measuring and tracking rework is a good start. Holding everyone accountable for their workmanship is a real deterrent. No one likes to be called out for poor workmanship. Poor project management, poor supervision, unskilled labor, miscommunication, lack of training, no quality control standards are all causes. Some of the items listed are inevitable. The labor market may be stressed to the point that the only employees in the labor pool are those with little skill or experience. Project time limits may impact the time needed to adequately train employees on how to do the job effectively. It can also be due to hiring urgency and lack of priority in standards. "If the body is warm, you are hired.", doesn't work very well and you end up with a revolving door of new hires and labor issues.

Leadership at all levels is a key to eliminating rework. Performance standards that reflect professionalism and effective oversight are key essentials to controlling rework. Accountability is very important. Making every employee responsible for their workmanship and rewarding according to performance, enhances the opportunity for a successful project. Many companies think they cannot afford a quality control department. However, if those companies track the actual and the hidden costs associated with rework, the addition of a quality control team makes sense.

A word of caution. The quality control program effectiveness is dependent on being autonomous. It cannot answer to anything other than the most senior leadership. Everyone knows about time constraints and contract deadlines and profitability, and if a project is going sideways and there's a need to stop work, it's not a popular decision. No one would admit that happens but in reality, production pressures often drive the project. Nothing could be more harmful than ignoring a problem. There's a quote by Jarod Kintz that goes like this. *"Ignoring a problem is the same as being ignorant of it."* Our effectiveness as an industry is dependent on providing a quality product for our customers. Our profit margins are not so great that we can afford to do things twice.

"If you don't have the time to do it right, what makes you think you'll have the time to do it over?" Seth Godin

Fall Membership Drive

October 1st to 31st

For each company you refer who joins in October, your name will be entered into a drawing for a chance to win \$500 Cash.

(Your name must be on the submitted application to be eligible.)

New Members who join now are eligible for the following:

- 15 months of membership for the price of 12
- Over \$18,000 in incentives offered by our members

Call Kathy at (904) 612-8692 or send an email to nucanf@gmail.com for additional information or to get a membership packet.

NUCA HIRES NEW MEMBERSHIP DEVELOPMENT DIRECTOR

The National Utility Contractors Association (NUCA) recently announced that George Hamilton has joined NUCA to lead the association's membership and chapter development programs.

"George Hamilton's experience in membership and component chapter development will help our 32 state and local chapters identify those industry businesses which will benefit from a NUCA membership," said NUCA CEO Doug Carlson. "Congress is about to pass a landmark core infrastructure bill, with billions of dollars going to water infrastructure improvements and new broadband construction. More of our industry's business leaders will discover the best way to take advantage of this infrastructure windfall is to engage the incredible value a NUCA membership can deliver to their employees, their business goals, and their financial success."

"As director of membership development, George will help NUCA and its chapters identify many more of these business executives and connect them with the value of NUCA membership," Carlson remarked.

Before joining NUCA, Hamilton led the membership department for the International Association of Business Communicators (IABC) and served CFRE International as their marketing and membership manager. Hamilton's extensive background in association membership and marketing will serve the membership goals of the association. NUCA expanded its membership last year by six percent, and is expecting increased growth this year as utility construction businesses expand their post-pandemic operations and projects.

Prior to that, Hamilton worked in multiple positions for the American College of Nurse-Midwives between 2001 and 2013, including the last five years as Director of Membership. Under Hamilton's leadership of the membership team, ACNM experienced nearly 10% growth in overall membership, an 8.5% increase in member retention, and completed a successful transition of its' component organization structure and processes.

Hamilton also takes over the NUCA chapter development duties from Ken Sommers, who left earlier this summer. Hamilton holds a bachelor's degree in political science from Guilford College in Greensboro, N. Carolina as well as a Marketing for Nonprofits certificate from the University of Richmond School of Professional and Continuing Studies.



ACCIDENTS, PERSONAL INJURY, PROPERTY DAMAGE,
WILLS, TRUSTS, PROBATE, CONSTRUCTION, BID PROTESTS AND ARBITRATIONS

The law Firm of Lindell Farson & Zebouni is a Jacksonville based law firm with more than 100 years of legal experience. Unlike many boutique firms, Lindell Farson & Zebouni offers a broad range of personalized services including but not limited to **Personal Injury, Wills and Probate, Business and Construction Law.**

NUCA members should call for a free initial consultation for any issues from a bid protest to automobile accident. While our practice and experience is broad, our service is very personal for you. Every matter you bring to our firm will enjoy participation or representation by a partner who is a subject matter experienced attorney.

Mr. Zebouni has been a member of NUCA and on the NUCANF Board and Executive committee for nearly 16 years and currently serves as General Counsel. Lindell Farson & Zebouni is dedicated to the construction industry and its workers and will provide you with the legal representation or advice you require.

Why trust your legal issues and problems to a stranger? Contact Lindell Farson & Zebouni, a NUCA member, for your business and personal legal needs. **904-880-4000 or azebouni@lindellfarson.com.**



SAVE THE DATE
Topgolf Benefit for
Seamark Ranch
Wed., Nov. 17th 6:00 pm



10TH ANNUAL SPORTING CLAY CHALLENGE

TUESDAY, NOVEMBER 2, 2021

JACKSONVILLE CLAY TARGET SPORTS

12125 NEW BERLIN ROAD

COST: \$660* FOR TEAM OF FOUR WITH AMMO

*\$760/TEAM AFTER OCT 15TH

MORNING SHOOT		AFTERNOON SHOOT	
7:30 AM	Registration	11:00 AM	Registration
8:30 AM	Safety Briefing	11:30 AM	Lunch
9:00 AM	Shotgun Start	12:30 PM	Safety Briefing
11:30 AM	Lunch	1:00 PM	Shotgun Start

Awards ceremony immediately following afternoon shoot.

SHOOTING PREFERENCE: Morning _____ Afternoon _____

Will you be providing your own golf cart? _____ Yes _____ No

Company Name: _____ Your name: _____

Phone: _____

Team Members: Please provide name and indicate 12 or 20 gauge shells for each shooter. We will provide 100 shells per shooter. These are the only gauge shells available.

#1 _____ 12 _____ 20 #2 _____ 12 _____ 20

#3 _____ 12 _____ 20 #4 _____ 12 _____ 20

Payment: _____ Check (NUCANF) _____ Bill my account _____ Charge credit card*

Visa/MC/AX: _____ Exp Date: _____ V-Code: _____

(The V-Code is the last three digits in the signature strip on the back of the credit card (Visa/Mastercard) or the digits on the front on the card for American Express.

Name on card: _____ Billing Zip Code : _____

*A 5% processing fee will be added to all credit card charges.

Mail with payment to:

NUCANF, PO Box 16810, Jacksonville, FL 32245 or email to nucanf@gmail.com



10TH ANNUAL SPORTING CLAY CHALLENGE SPONSORSHIP OPPORTUNITIES

sold

\$1500 Golf Cart Sponsor

Your company name will be prominently displayed at the event; your company will be acknowledged at the awards ceremony that day and your company will be recognized in the NUCANF newsletter, The Flow, and the state association publication, The Ditchmen. A complimentary Full page ad will also appear in the December 2021 or January 2022 Flow Newsletter.

sold

\$1000 Raffle Sponsor

Your company name will be prominently displayed at the event; your company will be acknowledged at the awards ceremony that day and your company will be recognized in the NUCANF newsletter, The Flow, and the state association publication, The Ditchmen. A complimentary Full page ad will also appear in the December 2021 or January 2022 Flow Newsletter.

\$500 Platinum Event Sponsor

Your company name will be prominently displayed at the event; your company will be acknowledged at the awards ceremony that day and your company will be recognized in the NUCANF newsletter, The Flow, and the state association publication, The Ditchmen. A complimentary 1/2 page ad will also appear in the December 2021 or January 2022 Flow Newsletter.

\$300 Gold Event Sponsor

Your company name will be prominently displayed at the event; your company will be acknowledged at the awards ceremony that day and your company will be recognized in the NUCANF newsletter, The Flow, and the state association publication, The Ditchmen. A complimentary 1/4 page ad will also appear in the December 2021 or January 2022 Flow Newsletter.

\$150 Station Sponsor

Sponsorship includes signage at the station. Your company will be acknowledged at the awards ceremony that day and your company will be recognized in the NUCANF newsletter, The Flow, and the state association publication, The Ditchmen.

Company: _____ Contact Name: _____

Payment: ☐ Check (NUCANF) ☐ Bill my account ☐ Charge credit card*

Visa/MC/AX: _____ Exp Date: _____ V-Code: _____

(The V-Code is the last three digits in the signature strip on the back of the credit card (Visa/Mastercard) or the digits on the front on the card for American Express.

Name on card: _____ Billing Zip Code _____

*A 5% processing fee will be added to all credit card charges.

Return with payment to:

NUCANF, PO Box 16810, Jacksonville, FL 32245 or email to nucanf@gmail.com



2021 CLAY RAFFLE

TICKETS: \$10 EACH OR 3/\$20

To Purchase tickets, complete bottom of this form and email to nucanf@gmail.com with your credit card information. Tickets will be sold at the clay tournament and drawing will be held on November 2nd.

Prizes:

**Yildiz SPZ ME/12 12 Gauge Over-and-Under Shotgun
OR \$500 CASH**

of Tickets _____

(Name)

(Company Name)

(Mailing address)

Payment: _____ Check (NUCANF) _____ Bill my account _____ Charge credit card*

Visa/MC/AX: _____ Exp Date: _____ V-Code: _____

(The V-Code is the last three digits in the signature strip on the back of the credit card (Visa/Mastercard) or the digits on the front on the card for American Express.

Name on card: _____ Billing Zip Code _____

NUCANF* PO Box 16810*Jacksonville, FL 32245

NUCA Advantage Is Now More Than Just Great Healthcare Options

Our Expanded NUCA Member Benefits Program Includes A Full Spectrum Of Solutions



NUCA Advantage Now Includes:

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WELLNESS PROGRAMS

Tailor-made Wellness Programs | Biometric Screenings | Health Risk Assessments

BENEFITS COMPLIANCE SOLUTIONS

Online resources to help your company meet your compliance obligations

Taking care of your employees just got easier and more cost-effective with the new and expanded NUCA Advantage benefits program, administered by Faison Group.

From HR compliance to employee communications, and into healthcare plans that provide great coverage for your employees, NUCA Advantage is a full spectrum of employee benefit solutions that give you the flexibility to work with your local insurance agencies and brokerage firms.

To find out more or to set up your NUCA member account, visit NUCAAdvantage.com.

Please contact NUCA's Meredith Leutbecker for more information about your many new NUCA Advantage benefits.

Phone: 703.358.9300 | Email: meredith@nuca.com

New No-Cost NUCA Advantage Benefits

NUCA Advantage now includes the resources to help you manage compliance, administration, training, and employee benefits—and they're free!

- 150+ Industry Training Courses
- OSHA Logs: Tracking & Reporting
- HR Consultation Hotline
- HR Reporting & Compliance Apps
- Paperless Benefits Administration App
- HR Content Library
- Required Employee Notices

NUCAAdvantage.com



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Officially Launching End of Year

Act now for a special early entry opportunity
and unleash your savings!



Get a No Obligation Quote
954.701.3276

[Or Click Here To Get Started](#)



NO Applications

No individual applications or health data
required to get started - Get Your Quote
Today!



Perfect for Mid-Large Companies

We are currently quoting groups of 20
enrolled and up ! Reduce your benefits
spend **25-40%** while improving your
benefit offerings.



Are you a Broker?

Contact us now - we'll work with you to get
the perfect quote for your group!



Open Access Plans

Open access health plans require no
referrals. Visit any hospital, any provider,
any facility, any lab - no restrictions!



Member Contracts for Big Savings

Direct contracts with vendors offer BIG
SAVINGS. We have the plans that fit your
business - Open Access RBP, Hybrid RBP,
PPO (Aetna, Cigna, United, PHCS), Dual
Option, and More!

Contact Us:

Wayne Faison
NUCA Advantage Member Representative



954.701.3276



nuca@nucaadvantage.com



www.nucaadvantage.com

NOMINATIONS FOR 2022 BOARD OF DIRECTORS

The Nomination Committee of NUCA of North Florida is now accepting applications for the 2022 Board of Directors. You can obtain an application by calling the NUCANF office at 904/296-1230 or sending an email to nucanf@gmail.com. Deadline to submit your application is October 15th.

The board meets every other month usually on the third Thursday from 4:30 pm to 6:00 pm. Additional special meetings may be called if necessary. NUCANF has a number of committees. Board members, once elected, are expected to be active members of at least two committees. All members of the Board of Directors are encouraged to promote NUCA of North Florida (NUCANF), our State Association, NUCAof Florida , and our National Association, NUCA. Recruitment of new members is essential to ensure the growth of this association.

Voting for the election of the 2022 Officers and Board of Directors will take place via email. A ballot will be emailed on November 5th. Only one vote per member company.



2021

Safety Directors Forum 811 One Call Meeting Damage Prevention Meeting

November 18–19
The Westin Charlotte
Charlotte, North Carolina

*Sponsored by NUCA's 2021
National Partners*

REGISTRATION INFORMATION

NUCA Members: \$295
Non Members: \$395

HOTEL INFORMATION

The Westin Charlotte
601 South College Street
Charlotte, North Carolina 28202

**NUCA is holding the 2021 Safety Directors Forum in conjunction with the annual 811 One Call and Damage Prevention meeting. Registration includes participation to both forums.*

NUCA



ONE CONFERENCE ~ TWO FORUMS

SAFETY DIRECTORS FORUM

The Safety Directors Forum (SDF) is an opportunity for safety personnel to network with other safety managers in the industry while building lasting relationships with other safety managers who can provide advice or help deal with difficult situations.

811 ONE-CALL AND DAMAGE PREVENTION MEETING

The 811 Damage Prevention meeting is designed to bring NUCA members together to address and strategize how members can better navigate the complex one-call laws and the impact they have on the industry.

THURSDAY, NOVEMBER 18

1:00PM–1:45PM

Joint Opening Keynote Speaker—Grand Ballroom A
CNA
Corey Rimmer, Assistant Vice President
Commercial Risk Control—Construction



2:00PM–4:45PM

SAFETY DIRECTORS' FORUM AGENDA—Harris Meeting Room
Risk Management—CNA
Safety Best Practices—Joe Wise, United Rentals
Trench Safety OSHA Update

811 ONE CALL DAMAGE PREVENTION FORUM—Tryon Meeting Room
S.U.E. Update - Nick Zembillas, Chief Executive Officer—
Subsurface Utility Engineering LLC
Downtime Legislation/Payment of Downtime—Shawn Ferrell,
Law Firm of Cohen, Seglias, Pallas, Greenhall, & Furman
CGA 2021 Update—John Fluharty

5:00PM

Joint Networking Reception—Grand Ballroom A

FRIDAY, NOVEMBER 19TH

8:30AM–9:30AM

Joint General Session—Grand Ballroom A
Infrastructure Protection Coalition (IPC) National Locator Study
Presented by Mark Bridgers, Principal—Continuum Capital

10:00AM–11:45AM

SAFETY DIRECTORS' FORUM AGENDA—Harris Meeting Room
Safety Lessons Discussion Panel
Safety Lessons & Best Practices Panel

811 ONE CALL DAMAGE PREVENTION FORUM AGENDA—

Tryon Meeting Room
National Locator Study—What We've Learned | Top Performing States
Moderator: Mark Bridgers

12:00PM–1:45PM

Joint Round Table Discussions | Networking Lunch—Grand Ballroom A

1:45PM–2:30PM

Joint Closing Session—Critical Response and Command
Mike Flowers, NUCA Director of Safety, Education, and Training

**Meeting times, topics, sessions, speakers are subject to change.
Please check the NUCA website for updates.*

Visit www.nuca.com/sdf for more details or to register.

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Beard Equipment's 50-year journey began in 1970 as the John Deere Construction & Forestry dealership in Pensacola, Florida. Now in the third generation of family ownership, our business goal has remained unchanged: take excellent care of our customers and their equipment needs. This commitment means you'll receive unmatched levels of support.

Beard Equipment is a proud member of NUCA, NUCA of North Florida, NUCA of Northwest Florida, the Florida Transportation Builders' Association, the Asphalt Contractors Association of Florida, and the Alabama Utility Contractors Association.



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